



Victory® Workers' Comp

Top 60 Most Wanted Classes

Appetite Guide





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Top 60 Most Wanted Classes

PROGRAM HIGHLIGHTS

- No Loss Runs on Accounts Under \$5,000
(Excluding Contractor Classes)
- Monthly Reporting on Accounts as Low as \$1,000
- Fastest Quote Turnaround in the Industry
on Over 250 Class Codes
- Easy Online Pricing and Submission System
- No Acords or Supplementals

GREAT PAYMENT OPTIONS

0% Down Payment	EFT AmTrust AutoPay - Direct Debit Only 12 Equal Consecutive Monthly Installments
10% Down Payment	+ 9 Consecutive Monthly Installments
25% Down Payment	+ 8 Consecutive Monthly Installments
25% Down Payment	+ 3 Consecutive Monthly Installments
40% Down Payment	+ 3 Quarterly Installments
50% Down Payment	+ 1 Installment
Monthly Reporting	5-10% Depending on Premium Size \$1,000 Min Premium
Payment in Full	-



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Top 60 Most Wanted Classes

Professional Classes

Attorney Support Services	8821	Graphic Design - All Operations	4297
Attorney	8820	Mortgage Bankers - All Employees	8749
Auditor or Accountant	8803	Physician	8834
Clerical Office Employees	8810	Picture Frame Assembly	2840
Computer Programming or Software Development	8859	Picture or Artwork Framing	2840
Dentists and Dental Surgeon	8839	Printed Circuit Board Manufacturing	4354
Draftspersons	8810	Printing - Editing	8813
Electronic Prepress - All Operations	4297	Printing - Quick Printing	8019
Funeral Director	9620	Printing - Screen Printing/Editing	8846

Retail Classes

Automobile Accessories Store	8046	Hardware Store - Retail	8017
Beverage Preparation Shop - NO Bars or Taverns	8078	Ice Cream or Frozen Yogurt Shop	8078
Bicycles and Bicycle Accessories Store	8066	Jewelry Store	8013
Book Store - Retail	8071	Lighting Fixtures Store	8063
Clothing, Wearing Apparel or Dry Goods Store- Retail	8008	Meat, Fish or Poultry Store - Retail	8031
Computer Store	8062	Office Supplies and Stationery Store	8064
Convenience / Grocery Store - Retail	8061	Retail Store	8017
Eyewear Store	8013	Sandwich Shop - NO Restaurants	8078
Florist - Retail	8001	Store - Paint or Paint Supplies	8065
Fruit or Vegetable Store - Retail	8006	Towel or Toilet Supply Company	8017
Garden Supplies Store	8004	Video Rental Store	8070
Grocery Store - Retail	8006		

Service Classes

Automobile or Automobile Truck Repair Shop or Garage	8389	Document Duplication or Photocopying Service	8019
Automobile or Automobile Truck Service Station	8387	Dry Cleaning or Laundry - Retail	2589
Bank	8808	Insurance Company	8822
Barber Shop or Beauty Parlor	9586	Library - Librarians or Professional Assistants	8810
Bowling Center / Billiard Hall	9092	Mailing or Addressing Company	8800
Church/Clergy	8840	Museum	8838
College or School - Private	9101	Public College or School	8875
College or School - Private - Academic Professionals	8868	Restaurant or Tavern	9079
Credit Union	8801	Upholstering	9522
Dental Laboratory	4692		

Class codes and descriptions may vary by state. Please contact BTIS at 877.649.6682 or visit www.btisinc.com for more information.

OVER 350 TOTAL CLASSES AVAILABLE IN OUR VICTORY® WORKERS' COMP PROGRAM!

VICTORY® WORKERS' COMPENSATION TOP 60 CLASS LIST

Class Name/Description	Class Code	Comments
Attorney Support Services	8821	Avoid process servers and messengers. No bicycles or skateboards.
Attorney	8820	Avoid process servers.
Auditor or Accountant	8803	Prefer office related exposure with limited travel and NO inventory taking activities. Looking for the shop doing taxes and bookkeeping operations.
Automobile Accessories Store	8046	NO involvement in racing activities.
Auto or Truck Repair Shop or Garage	8389	Incidental towing allowed, but no road service contacts. NO split rim tire work. NO motorcycles, ATVs or mobile homes. NO auto impound yards.
Auto or Truck Service Station	8387	Incidental towing allowed, but no road service contacts. NO split rim tire work. NO motorcycles, ATVs or mobile homes. NO auto impound yards.
Bank	8808	No Security Guards or Messengers on Payroll (subcontracted only with Certificate of Insurance on file).
Barber Shop or Beauty Parlor	9586	Looking for the shop with all employees on the payroll. Fixed location exposure only. NO tattoos. NO use of independent contractors/1099s. Limited, if any, massage. NO employee group transportation.
Beverage Preparation Shop	8078	NO bars or taverns.
Bicycle/Bicycle Accessories Store	8066	NO racing sponsorship or off site events.
Book Store - Retail	8071	NO adult videos or sales of related paraphernalia.
Bowling Center/Billiard Hall	9092	Avoid hours of operations past midnight. Security and location.
Church/Clergy	8840	Watch for mission work including international assignments or volunteer exposure. Watch height exposures for repair and maintenance.
Clerical Office Employees	8810	Should be a stand-alone company and not a part of another type of operation, i.e. NO paper contractors.
Clothing/Wearing Apparel - Retail	8008	Dry Goods Store.
College or School - Private	9101	Avoid trade schools that are teaching activities more physical than normal classroom. Avoid social service home instruction programs and other similar operations.
College or School - Private Academic Professionals	8868	Avoid trade schools that are teaching activities more physical than normal classroom. Avoid social service home instruction programs and other similar operations.
Computer Programming	8859	Computer Programming or Software Development.
Computer Store	8062	
Convenience/Grocery Store - Retail	8061	NO 24 hour exposure. Consider security & location. NO sale of fireworks or pornographic items.
Credit Union	8801	NO Security Guards or Messengers on Payroll (subcontracted only with Certificate of Insurance on file).
Dental Laboratory	4692	Limited pick up and delivery using employees own vehicles. Safety protocols for melting various metals & exposures to chemicals. New ventures acceptable with significant relevant experience.
Dentist & Dental Surgeon	8839	
Document Duplication/Photocopying	8019	Document Duplication or Photocopying Service.
Draftpersons	8810	
Dry Cleaning or Laundry - Retail	2589	Limited pick up or delivery. NO attendants past 11:00pm at coin operated facilities engaged in fluff and fold laundry activities. Prefer modern eco friendly solvents.
Electronic Prepress - All Operations	4297	
Eyewear Store	8013	
Florist - Retail	8001	Limited delivery using personal vehicles. Limited plant services in private homes and offices. NO rental of plants to commercial concerns and offices. NO parade float decorating.
Fruit or Vegetable Store - Retail	8006	Not open past 9:00pm.
Funeral Director	9620	
Garden Supplies Store	8004	Well controlled lifting and delivery exposures. Sales and delivery of rocks, masonry and other building materials are not contemplated in this class. Prefer certified forklift operators.

VICTORY® WORKERS' COMPENSATION TOP 60 CLASS LIST

Class Name/Description	Class Code	Comments
Graphic Design - All Operations	4297	
Grocery Store - Retail	8006	Not open past 9:00pm.
Hardware Store - Retail	8017	Locksmithing is contemplated but watch for sales and delivery of safes. Risk should have minimal outside service work.
Ice Cream or Frozen Yogurt Shop	8078	
Insurance Company	8822	
Jewelry Store	8013	Location, robbery or safety protocols and training. NO armed guards on payroll.
Library	8810	Library, librarians or professional assistants.
Lighting Fixtures Store	8063	Installation of fixtures is not contemplated in this class.
Mailing or Addressing Company	8800	Avoid heavy items in a warehouse exposure. Avoid high tiered shelving and off the ground exposures.
Meat/Fish/Poultry Store - Retail	8031	No butchering operations. Personal protective equipment enforced. Attention to housekeeping.
Mortgage Bankers - All Employees	8749	
Museum	8838	
Office Supplies Store	8064	Office supplies and stationery.
Physician	8834	Looking for the small to medium sized doctors office. Prefer fixed locations. Avoid emergency centers. Urgent care centers may be acceptable.
Picture Frame Assembly	2840	Prefer well controlled delivery exposures. Prefer drop ship or common carrier.
Picture or Artwork Framing	2840	
Printed Circuit Board Manufacturing	4354	Need a clear description of what is being manufactured and controls in place for caustic chemicals.
Printing - Editing	8813	
Printing - Quick Printing	8019	Watch for delivery using employee's personal vehicles.
Printing - Screen Printing/Editing	8846	
Public College or School	8875	
Restaurant or Tavern	9079	Targeting full service restaurants and fast food. NO bouncers. No delivery to private residences. Limited entertainment. Fixed locations preferred.
Retail Stores	8017	NO pawn shops, sale of fireworks, pornography or related material. Avoid pet stores that do animal grooming or have exotic or dangerous pets. NO baggage handling operations (skycaps). NO dance hall operations. NO shopping cart recovery services. Watch for security and location.
Sandwich Shop - Not Restaurant	8078	
Store - Paint or Paint Supplies	8065	Limited delivery operations.
Towel or Toilet Supplies	8017	Watch delivery exposures and driver management including vehicle maintenance. Watch operations which receive and sort soiled materials from hospitals or hotels/ motels. Proper personal protective equipment required in handling soiled materials.
Upholstering	9522	
Video Rental Store	8070	NO adult videos or sales of related paraphernalia.

...AND ALMOST 300 MORE CLASSES AVAILABLE IN OUR VICTORY® WORKERS' COMP PROGRAM!

Find Out More On Our Website! **www.btisinc.com**



www.btisinc.com

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